# **Adviser Profile**

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This document forms Part B of this Financial Services and Credit Guide and must be read together with Part A – Practice Profile.

# About Alexander (Xander) Hawes

Alexander Hawes is an Authorised Representative (AR number 1256480) and Credit Representative (CR number 504650) of the Licensee.

## Contact details

Address	Level 1-10 Finchley Street MILTON QLD 4064
	Postal: PO Box 835 PADDINGTON QLD 4064
Phone	1300 346 837
Email	Xander_Hawes@investblue.com.au

#### Advice and services I can provide

I am authorised to provide the services listed in the Our advice and services section of this Guide.

In addition to the areas listed in that section, I can also advise on:

- Margin lending facilities
- Self-managed super funds
- Aged Care

### How am I paid?

I am an employee and shareholder of Invest Blue and receive a salary and a potential bonus from Invest Blue. Any potential bonus paid is based on meeting individual key performance indicators and the overall profitability of our practice.