

Adviser Profile

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This document forms Part B of this Financial Services and Credit Guide and must be read together with Part A – Practice Profile.

About Julian Prendergast

Julian Prendergast is an Authorised Representative (AR number 329435) and Credit Representative (CR number 372305) of the Licensee.

Contact details

Address	Level 1, 10 Finchley Street MILTON QLD 4064 Postal: PO Box 835 PADDINGTON QLD 4064
Phone	1300 346 837
Email	julian_prendergast@investblue.com.au

Advice and services I can provide

I am authorised to provide the services listed in the Our advice and services section of this Guide.

In addition to the areas listed in that section, I can also advise on:

- Margin lending facilities
- Self-managed super funds
- Aged Care
- Derivatives (Limited to advising on and dealing in derivative-related products approved by the Licensee)

How am I paid?

I am an employee and shareholder of Ironbark and receive a salary and a potential bonus from Ironbark. Any potential bonus paid is based on meeting individual key performance indicators and the overall profitability of our practice.

Authorised Representatives and/or staff employed in our business may also hold shares in Ironbark, whose revenue and profit (and therefore dividends to shareholders), may be affected by the provision of products and services that we and other Ironbark companies provide to you (which may include diversified financial services).