

# Adviser Profile

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**This document forms Part B of this Financial Services and Credit Guide and must be read together with Part A – Practice Profile.**

## About Alesha Vavra

Alesha Vavra is an Authorised Representative (AR number 1311830) and Credit Representative (CR number 568568) of the Licensee.

### Contact details

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### Advice and services I can provide

I am authorised to provide the services listed in the Our advice and services section of this Guide.

### How am I paid?

I am an employee and shareholder of Ironbark and receive a salary and a potential bonus from Ironbark. Any potential bonus paid is based on meeting individual key performance indicators and the overall profitability of our practice.

Authorised Representatives and/or staff employed in our business may also hold shares in Ironbark, whose revenue and profit (and therefore dividends to shareholders), may be affected by the provision of products and services that we and other Ironbark companies provide to you (which may include diversified financial services.)